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## Kangaroo Island Council Long-Term Financial Plan

## Purpose of Long Term Financial Plan

Like all South Australian Councils, Kangaroo Island Council is required by Regulation 5 of The Local Government (Financial Management) Regulations 2011 to produce a Long Term Financial Plan (LTFP).

Outlined in the below table are the relevant Sections of the Regulations that apply.
Under s. 122 (4) (a) of the Local Government Act 1999, a Council must review its Long-Term Financial Plan as soon as practicable after adopting an Annual Business Plan for a particular financial year.

## Part 2—Financial accountability

## 5-Long-term financial plans

(1) A long-term financial plan developed and adopted for the purposes of section 122(1a)(a) of the Act must include-
(b) a summary of proposed operating and capital investment activities presented in a manner consistent with the note in the Model Financial Statements entitled Uniform Presentation of
Finances; and
(c) estimates and target ranges adopted by the council for each year of the long-term financial plan with respect to an operating surplus ratio, a net financial liabilities ratio and an asset sustainability ratio presented in a manner consistent with the note in the Model Financial Statements entitled Financial Indicators.
(2) A long-term financial plan must be accompanied by a statement which sets out-
(a) the purpose of the long-term financial plan; and
(b) the basis on which it has been prepared; and
(c) the key conclusions which may be drawn from the estimates, proposals and other information in the plan.
(3) A statement under subregulation (2) must be expressed in plain English and must avoid unnecessary technicality and excessive detail.
Local Government (Financial Management) Regulations 2011-1.7.2013
Part 2—Financial accountability
Complying with the requirements of the Local Government Act is not the main reason for Council adopting a Long-Term Financial Plan.

As summarised below, Council has used the process of preparing the LTFP to assess the likely state of its finances over the coming 10 years and to consider ways and means of improving its outlook over the period.

## The Challenge of Financial Sustainability

Since the release of the LGA's "Rising To The Challenge: Towards Financially Sustainable Local Government in South Australia, by the Financial Sustainability Review Board, in August 2005, all Councils have been faced with the challenge of achieving, and then maintaining, a level of financial sustainability.

As the 2005 LGA Enquiry emphasised, Councils have ownership and stewardship of significant Community assets in the form of roads, footpaths, stormwater drains, buildings, parks and gardens, and the like.

Even with the most advanced approaches to maintenance of those Community assets, they generally have limited lives and inevitably need renewal and/or replacing.

Unless Council is providing for the future costs of the renewal and/or replacement of its essential Community assets, as well as being able to meet the costs of its day to day operations, it is potentially facing a low level of sustainability, in a financial sense.

Kangaroo Island Council is no different from many other Councils, in terms of this financial challenge.

## Basis on which the Long-Term Financial Plan is prepared and Council's Overall Approach to the Long-Term Financial Plan

A review of Council's finances over the past decade shows that whilst Council has always been able to achieve a cash surplus, where its annual cash expenses have been less than its annual revenue, the cash surplus has been insufficient to meet the anticipated cost in years to come of replacing or renewing its assets.

This is indicated by the fact that once an amount is included for the depreciation of Council's assets into the equation, the Council has only once achieved an operating surplus.

| YEAR | 2006/07 | 2007/08 | 2008/09 | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 | 2014/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Income | \$9,738,373 | \$10,488,093 | \$10,834,301 | \$10,841,334 | \$11,086,687 | \$11,906,109 | \$12,464,101 | \$12,929,341 | \$17,691,145 |
| Operating Expenditure | \$6,863,856 | \$9,376,626 | \$8,586,121 | \$7,900,827 | \$9,922,396 | \$10,726,920 | \$11,588,079 | \$12,239,432 | \$11,750,467 |
| Gross Operating Surplus | \$2,874,517 | \$1,111,467 | \$2,248,180 | \$2,940,507 | \$1,164,291 | \$1,179,189 | \$876,022 | \$689,909 | \$5,940,678 |
| Less |  |  |  |  |  |  |  |  |  |
| Depreciation/ Amortisation | \$3,486,538 | \$4,473,941 | \$4,978,475 | \$5,011,270 | \$4,256,011 | \$4,570,143 | \$4,368,232 | \$4,368,235 | \$4,477,746 |
| Net Operating Deficit | (\$612,021) | (\$3,362,474) | (\$2,730,295) | (\$2,070,763) | (\$3,091,720) | (\$3,390,954) | (\$3,492,210) | $(\$ 3,678,326)$ | \$1,462,932 |

The challenge for Council is highlighted by the value ascribed to its Community assets of approximately \$202 million.

Based on this, Council has aimed with its LTFP to produce increasing cash surpluses over the next ten years and, at the same time, reduce the likely future cost of asset renewal and replacement.

The Long Term Financial Plan adopted in May 2016 has been reviewed and has required adjustments to allow for changes that are both outside of Council's immediate control (as a result of the Federal Government Budget impacts on funding for example) and also those that are within Council's control.

In summary, with the Kangaroo Island Airport Upgrade Project funding now confirmed, and the methodology in place and approved for the accounting recognition of the significant (\$18M) grant funding
associated with this Upgrade and the project in construction, the Long-Term Financial Plan does now suggest that Council will achieve guaranteed financial sustainability by the year 2023.

The basic premise of the model has not changed nor has the aim to attain financial sustainability within 10 years. The base assumptions upon which the 2017-2027 Long Term Financial Plan were formulated are identified below. There have been changes to these assumptions - particularly around proposed rate increases - since the revised model for 2016-2026.

## Assumptions on which the Long-Term Financial Plan is based

In assessing the assumptions upon which to base the LTFP, Council undertook a scan of the external environment, providing a context to the development of the LTFP.

The scanning process identified the following key external issues, trends and influences that potentially impact the overall Kangaroo Island environment, including:

- An increasingly ageing population compared to State average.
- A decreasing weekly household income level compared to Sate averages (19.10\% less that SA average);
- Outside financial pressures on ratepayers, including increases in utility costs;
- Changes to Local Government funding programs and potential risk in relation to cost shifting from the Federal and State Government to Local Government, such as the responsibility to meet the requirements of Work Health \& Safety Act SA 2012;
- The challenges ahead regarding the future direction of local government being considered in the review by the Local Excellence Panel chaired by Hon. Greg Crafter on the 'Council of the future';

A range of key internal issues have been identified, that also influence the development of the LTFP, such as:

- The development of Council's Strategic Management Plan, and implementation processes;
- Assessment of revised funding requirements in Council's Asset Management Plans to maintain and develop Council's infrastructure.
- The capacity to fund and deliver major projects, such as the Penneshaw CWMS Project and the Kangaroo Island Airport Upgrade Project;
- Increasing focus on Safety in the Work Place.
- The ongoing commitment to maintaining existing services and reviewing service level standards;
- The impact on salary and wage costs due to continuing requirements to negotiate Enterprise Bargaining Agreements (EBA) and the impact of legislative changes, such as superannuation changes.
This has lead Council to incorporate the following specific assumptions in the preparation of the current LTFP, those being:
- General Rate Revenue increase of CPI only.
- An allowance for $1 \%$ Growth* in capital value of rateable property, whether through construction or market uplift.
- User Charges - to move towards full cost recovery, wherever applicable;
- Employee Costs - Maintain overall employee costs to be contained within the current year costs + $5 \%$. This takes into account enterprise bargaining increases, labour market conditions, and reclassifications, plus the impact in staff costs required as a result of growth.
- Materials increase to maintain increase of CPI - 0.5\%;
- Levels of service to be subject to a process of continual assessment and review;
- Incorporate an interest rate projection for variable loans of $4.00 \%$ for first two years then $4.5 \%$ over the balance of the plan based on $2 \%$ over CPI.
- Council services would similarly be expected to increase in line with growth which is forecast at 1.0\%
*Growth refers to an increase in new housing, property development, capital improvements and the State Government Valuer General's assessment of land and asset values - as such the final figure for growth is outside of Council's immediate direct influence. On average Growth has historically moved between $0.2-1.8 \%$ pa and therefore it is prudent to assume an average of $1 \%$ for budgeting purposes.


## Inflation

An important feature of the assumptions detailed above is the expected level of the Consumer Price Index (CPI), used in several assumptions to predict forward estimates of cost movements. This is for planning purposes only, and will be reviewed/assessed on a regular basis.

This LTFP assumes a CPI factor of $1.3 \%$ for the first year. A general review of the indexation rates and other cost driver rates has been under-taken based on combination of historic performance and future targets. The Reserve Bank Australia now sets a target range of CPI rather than making a prediction as to what the actual rate will be. This target range is currently $2-3 \%$ and we have used $2.2 \%$ for year two and then a flat rate of $2.5 \%$ for the balance of the plan.

The graph below shows a 'running comparison' between the historic ABS CPI data and the forward-looking estimated RBA CPI target.


## Revised Assumptions for the 2017-2027 Long-Term Financial Plan

The LTFP adopted in May 2016 assumed that we would have finalised the position with regards to hand back of sealed road infrastructure to the Department of Planning, Transport and Infrastructure (DPTI) - this has not happened at this time. It was therefore prudent to remove this from the plan until modelling is completed and a formal decision taken to proceed or otherwise.

The May 2014 Federal Budget also saw the removal of indexation from the allocation of funds through the Financial Assistance Grants (FAG's) for the next three years. This affects the overall allocation of funds to State and Territory Governments and subsequently their distribution of these funds to Local Government through the State Grants Commission formulaic process. In real terms we have seen a $2 \%$ deflation in grant over the last few years and we anticipate that this will accelerate to a $4 \%$ deflation for the period indexation is suspended.

The Federal Government have committed to provide additional Roads to Recovery (R2R) in 2017-18. This effectively provides an additional $\$ 287,500+/-$ in this year.

Given the confirmation of the anticipated project construction costs and associated subsidy for the Penneshaw CWMS project, the timing and quantum of cost has been adjusted in the plan.

The previously adopted model assumed $\$ 1.5 \mathrm{~m}$ per annum capital expenditure and this has been continued. A contribution from DPTI of $\$ 2 \mathrm{~m}$ for road upgrades has also been included in this plan.

Technically revaluations need to occur at five year intervals and the valuations required remodelling across the asset classes to reflect the likely requirements required by good financial practice. The assumption is that each revaluation will result in an increase in asset values.

The RBA has set a target range for CPI of $2-3 \%$ p.a. We have used $2.2 \%$ for year 2 of this plan increasing to a flat rate of $2.5 \%$ for Year three onwards.

Council has continued to remove costs from the business over the last three financial years, and consequently have worked on keeping expense increases in line with CPI.

The LTFP model works from a compilation of the audited accounts from the previous financial year and the budget for the current financial year to which either formulaic inflator / deflator rates (drivers) and / or manual inputs are applied to drive the plan throughout the period.

## Initiatives which will Impact on the Future within the Long-Term Financial Plan

Council is committed to annual reviews of the LTFP and, particularly, the assumptions which underpin the Plan.

Recognising the significance of the value and complexity of the community assets held by Council, Council has embarked on a major effort to improve the management of its assets. The work has a number of components, each of which will impact on the LTFP in future years.

The main features of the Council's approach to asset management are:

- Conducting condition audits on the major assets so that Council can develop soundly-based maintenance programs which are more cost effective in increasing operational lives of assets;
- Identifying those assets which will be in need of significant renewal or replacement in the ten year period LTFP, and assessing whether new technologies may exist to reduce the cost of renewal or replacement;
- Identifying and assessing those assets considered to be surplus to requirements, potentially removing the responsibility of renewal or replacement without impacting on the benefit which the community receives from those assets;
- Ensuring that all maintenance regimes are efficient, minimise the potential for breakdown incidents and assist with delaying the time at which each asset needs to be renewed or replaced.

In addition, Council has resolved to pursue a review of all its levels of service, to ensure maximum efficiency and effective delivery.

## Key Conclusions of the 2017-2027 Long-Term Financial Plan

The key conclusions of the LTFP are as follows:

- Completion of the Kangaroo Island Airport Upgrade Project will result in Council being able to recognise, as income received, $1 / 5^{\text {th }}$ of the Commonwealth Grant of $\$ 9 \mathrm{M}$ annually for the next five years ( $\$ 1.8 \mathrm{M} \mathrm{pa}$ ). It will be able to recognise, as income received, $1 / 20^{\text {th }}$ of the State Grant of $\$ 9 \mathrm{M}$ annually for the next twenty years (\$450K). This has a significant positive effect on the operating position of Council, particularly within the first five years despite accounting for the increase in depreciation provisions associated with the $\$ 18 \mathrm{M}$ of new asset.
- Given the Airport Upgrade Project is to enable larger aircraft to access the Island and opens up the potential for direct inter-state flights, passenger landing fee revenues are expected to rise over time reflecting uplift in visitation by air. The Business Plan for the Airport Upgrade assessed this potential and the revenue assumptions derived from this growth are included in years $2-10$ of the LTFP. It is anticipated that by year 5 pax revenue will have risen to a point where the airport will become a reasonable profit centre, contributing significantly to increased revenues for Council and placing Council in a position of having a sustainable operating surplus from 2023 forward.
- Operational Revenue increases by $19.2 \%$ over the 10 year period of the Plan;
- Operational Expenditure (before depreciation) increases by $33.4 \%$ over the 10 year period of the Plan;
- The provision for depreciation increases by $52.3 \%$ over the 10 year period of the Plan;
- Any revenue surpluses have been applied to reducing levels of debt;
- From 2024 onwards it is anticipated that Council will no longer need to borrow $\$ 1.5 \mathrm{M}$ annually to fund its capital works program.

The summarised position - expressed in normalised operating surplus / deficit position is as follows:


This clearly demonstrates the impact of the grant recognition on the operating position in years 1-5 and then demonstrates financial sustainability attained from 2023 onwards.

The revised model shows that, the previously established trend is clearly now able to be consolidated and, with the Airport Upgrade Project confirmed, the impact of grant recognition, particularly in the first five years, will mean that by year 6 cash revenue streams from increased visitation will be able to maintain Council's operating surplus when the Commonwealth Grant is fully recognised.

It is noted that there are a number of other multi-million dollar Private Developments such as the American River Hotel Resort (consent granted), Golf Course (consent granted) and various Hotel projects (in application) that have the potential to provide a significant uplift in Council rates revenue when they are completed and will not have a significant impact on Council's cost structure. At this point these are not taken into account in the LTFP, and will not be until construction is commenced and the project are well on their way to completion. There is then potentially significant additional revenue upside to the plan in future with little complementary increase in cost.

## Key Ratios

In terms of key ratios and other parameters, the following table details the movement of key ratios over the 10 year period of the Long-Term Financial Plan.

| KEY FINANCIAL <br> INDICATORS | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Estimate | Plan | Plan | Plan | Plan | Plan | Plan | Plan | Plan | Plan | Plan |
|  |  |  | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| Operating Surplus / <br> (Deficit) - \$'000 | 2,847 | (151) | 701 | 1,245 | 1,499 | 1,303 | 1,335 | 532 | (54) | 333 | 86 | 311 |
| Operating Surplus Ratio - \% | 32\% | (1)\% | 4\% | 6\% | 7\% | 6\% | 6\% | 3\% | (0)\% | 2\% | 0\% | 1\% |
| Net Financial Liabilities - \$'000 | 10,857 | 19,054 | 30,876 | 28,505 | 27,368 | 23,505 | 20,949 | 17,868 | 16,400 | 13,018 | 9,662 | 6,082 |
| Net Financial Liabilities Ratio - \% | 58.0\% | 116.0\% | 169.7\% | 145.8\% | 135.5\% | 113.5\% | 98.7\% | 85.5\% | 80.0\% | 61.9\% | 44.7\% | 27.3\% |
| Interest Cover Ratio - \% | 3.0\% | 4.3\% | 3.1\% | 2.6\% | 2.8\% | 2.5\% | 2.1\% | 2.0\% | 1.9\% | 1.8\% | 1.1\% | 0.4\% |
| Asset Sustainability Ratio - \% | 5\% | 144\% | 299\% | 77\% | 103\% | 55\% | 73\% | 57\% | 72\% | 46\% | 47\% | 48\% |
| Asset Consumption Ratio - \% | 68\% | 68\% | 68\% | 67\% | 66\% | 64\% | 63\% | 61\% | 60\% | 59\% | 58\% | 56\% |

The Key Ratios detailed in the Long-Term Financial Plan are defined as follows:

## Operating Surplus Ratio

This ratio shows the \% that the major controllable income sources varies from operating expenses. A negative ratio means a negative result or a deficit. A negative ratio indicates the percentage increase in total rates that would be required to achieve a break-even operating result.

Council's target is to achieve an Operating Surplus Ratio within 10 years.

## Net Financial Liabilities and Ratio

Net Financial Liabilities is the total liabilities (what is owed) less financial assets (cash and investments owned). Net Financial Liabilities is broader than just borrowings owed by Council. It includes items such as employee long-service leave entitlements and other amounts payable (i.e. Creditors) as well as taking account of Council's cash and investments.

Council's target is that the level of Net Financial Liabilities is no greater than its Annual Operating Revenue. The Net Financial Liabilities Ratio is calculated by expressing the Net Financial Liabilities as a percentage of Operating Revenue for the year.

## Interest Cover Ratio

Interest cover ratio represents the level of income used to pay interest on borrowings, it represents the extent to which Council's operating revenues are committed to meet interest expenses.

Council's target is that the level of Interest is greater than 0\% and less than 10\% of Operating Revenue.

## Asset Sustainability Ratio

The Asset Sustainability Ratio usually answers the question as to whether assets are being renewed and replaced at the rate they are wearing out.

Council's target is that this ratio should be greater than $90 \%$ and less than $110 \%$ of depreciation over a rolling 3 year period.

## Asset Consumption Ratio

The Asset Consumption Ratio indicates the average proportion of 'as new condition' left in assets. This ratio seeks to highlight the aged condition of Councils physical assets

Council's target is that this ratio should be greater than $40 \%$ and less than 80 .

A detailed view of the Long-Term Financial Plan is provided in Appendix A - Model Financial Statements and Appendix B - Financial Indicators.

## Appendix A: Long Term Financial Plan 2016-2026 Financial Reports

 Kangaroo Island Council Long Term Financial Plan ModelESTIMATED COMPREHENSIVE INCOME STATEMENT

| Year Ended 30 June: |  | $\begin{gathered} \hline 2016 \\ \text { Actual } \\ \$(000) \end{gathered}$ | 2017 <br> Estimate <br> $\$(000)$ | 2018 <br> Plan <br> Year 1 <br> \$(000) | 2019 <br> Plan <br> Year 2 <br> \$(000) | 2020 <br> Plan <br> Year 3 <br> $\$(000)$ | 2021 <br> Plan <br> Year 4 <br> \$(000) | 2022 <br> Plan <br> Year 5 <br> \$(000) | 2023 <br> Plan <br> Year 6 <br> $\$(000)$ | 2024 <br> Plan <br> Year 7 <br> $\$(000)$ | 2025 <br> Plan <br> Year 8 <br> \$(000) | 2026 <br> Plan <br> Year 9 <br> \$(000) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rates | A | 8,966 | 9,318 | 9,500 | 10,108 | 10,397 | 10,726 | 11,065 | 11,415 | 11,777 | 12,151 | 12,537 | 12,935 |
| Statutory Charges | B | 188 | 214 | 218 | 223 | 228 | 233 | 238 | 243 | 250 | 257 | 264 | 271 |
| User Charges | C | 1,068 | 1,167 | 1,183 | 1,263 | 1,593 | 1,651 | 1,678 | 1,778 | 1,807 | 1,904 | 1,941 | 2,057 |
| Grants, subsidies, contributions | D | 5,774 | 3,139 | 4,613 | 5,181 | 5,232 | 5,291 | 5,352 | 4,514 | 3,678 | 3,744 | 3,811 | 3,880 |
| Investment Income | E | 31 |  | 106 | 196 | 149 | 207 | 272 | 300 | 346 | 296 | 380 | 463 |
| Reimbursements | F | 551 | 512 | 519 | 529 | 540 | 554 | 568 | 582 | 597 | 612 | 627 | 643 |
| Gain - Joint Ventures | G |  |  |  |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Income |  | 2,121 | 2,050 | 2,051 | 2,052 | 2,053 | 2,054 | 2,055 | 2,056 | 2,057 | 2,058 | 2,059 | 2,060 |
| Total Revenues |  | 18,703 | 16,421 | 18,190 | 19,552 | 20,192 | 20,716 | 21,228 | 20,888 | 20,512 | 21,022 | 21,619 | 22,309 |
| EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Employee costs | J | 4,528 | 4,781 | 4,837 | 4,981 | 5,140 | 5,320 | 5,506 | 5,700 | 5,900 | 6,107 | 6,321 | 6,544 |
| Materials, contracts \& other expenses | K | 6,308 | 6,710 | 6,799 | 6,913 | 7,039 | 7,184 | 7,333 | 7,487 | 7,645 | 7,807 | 7,972 | 8,143 |
| Depreciation | L | 4,438 | 4,406 | 5,195 | 5,720 | 5,807 | 6,195 | 6,336 | 6,448 | 6,295 | 6,108 | 6,630 | 6,759 |
| Finance Costs | M | 582 | 675 | 658 | 693 | 707 | 714 | 718 | 721 | 726 | 667 | 610 | 552 |
| Total Expenses |  | 15,856 | 16,572 | 17,489 | 18,307 | 18,693 | 19,413 | 19,893 | 20,356 | 20,566 | 20,689 | 21,533 | 21,998 |
| OPERATING SURPLUS/(DEFICIT) BEFORE CAPITAL AMOUNTS |  | 2,847 | (151) | 701 | 1,245 | 1,499 | 1,303 | 1,335 | 532 | (54) | 333 | 86 | 311 |
| Net gain/(loss) on disposal or revaluations | P | (22) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET SURPLUS/(DEFICIT) |  | 2,825 | (151) | 701 | 1,245 | 1,499 | 1,303 | 1,335 | 532 | (54) | 333 | 86 | 311 |

## Other Comprehensive Income

| Changes in revaluation surplus - IPP\&E |  | $(5,611)$ | 0 | 245 | 0 | 10,806 | 3,253 | 0 | 0 | 99 | 0 | 17,278 | 3,966 | 0 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Other Comprehensive Income |  | $(5,611)$ | $\mathbf{0}$ | $\mathbf{2 4 5}$ | $\mathbf{0}$ | $\mathbf{1 0 , 8 0 6}$ | $\mathbf{3 , 2 5 3}$ | $\mathbf{0}$ | $\mathbf{9 9}$ | $\mathbf{0}$ | $\mathbf{1 7 , 2 7 8}$ | $\mathbf{3 , 9 6 6}$ | $\mathbf{0}$ |  |
| TOTAL COMPREHENSIVE INCOME |  | $\mathbf{( 2 , 7 8 6 )}$ | $\mathbf{( 1 5 1 )}$ | $\mathbf{9 4 6}$ | $\mathbf{1 , 2 4 5}$ | $\mathbf{1 2 , 3 0 5}$ | $\mathbf{4 , 5 5 6}$ | $\mathbf{1 , 3 3 5}$ | $\mathbf{6 3 1}$ | $\mathbf{( 5 4 )}$ | $\mathbf{1 7 , 6 1 1}$ | $\mathbf{4 , 0 5 2}$ | $\mathbf{3 1 1}$ |  |

## ESTIMATED STATEMENT OF FINANICIAL POSITION

| Year Ended 30 June: | 2016 <br> Actual <br> $\$(000)$ | 2017 <br> Estimate <br> $\$(000)$ | 2018 <br> Plan <br> Year 1 \$(000) | 2019 <br> Plan <br> Year 2 <br> \$(000) | 2020 <br> Plan <br> Year 3 <br> \$(000) | 2021 <br> Plan <br> Year 4 \$(000) | 2022 <br> Plan <br> Year 5 <br> \$(000) | 2023 <br> Plan <br> Year 6 \$(000) | 2024 <br> Plan <br> Year 7 <br> \$(000) | 2025 <br> Plan <br> Year 8 \$(000) | 2026 <br> Plan <br> Year 9 <br> $\$(000)$ | 2027 <br> Plan <br> Year 10 <br> $\$(000)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
| Current Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash \& Equivalent Assets | 61 | 1,150 | 2,947 | 1,783 | 2,775 | 4,081 | 4,639 | 5,569 | 4,566 | 6,245 | 7,904 | 9,781 |
| Trade \& Other Receivables | 1,658 | 1,280 | 1,304 | 1,339 | 1,378 | 1,421 | 1,466 | 1,512 | 1,559 | 1,607 | 1,656 | 1,707 |
| Investments \& Other Financial Assets | 2,586 | 1,086 | 939 | 939 | 939 | 939 | 939 | 939 | 939 | 939 | 939 | 939 |
| Inventories | 221 | 221 | 221 | 221 | 221 | 221 | 221 | 221 | 221 | 221 | 221 | 221 |
| Total Current Assets | 4,526 | 3,737 | 5,411 | 4,282 | 5,313 | 6,662 | 7,265 | 8,241 | 7,285 | 9,012 | 10,720 | 12,648 |
| Non-Current Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity Accounted Investments in Council Businesses | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 |
| Infrastructure, Property, Plant \& Equipment | 191,881 | 203,389 | 216,157 | 215,031 | 226,199 | 226,892 | 225,671 | 223,221 | 221,699 | 235,928 | 236,624 | 233,355 |
| Inventories | 3,474 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Non-Current Assets | 195,456 | 203,490 | 216,258 | 215,132 | 226,300 | 226,993 | 225,772 | 223,322 | 221,800 | 236,029 | 236,725 | 233,456 |
| Total Assets | 199,982 | 207,227 | 221,669 | 219,414 | 231,613 | 233,655 | 233,037 | 231,563 | 229,085 | 245,041 | 247,445 | 246,104 |
| LIABILITIES |  |  |  |  |  |  |  |  |  |  |  |  |
| Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Trade \& Other Payables | 1,827 | 7,298 | 19,611 | 16,087 | 16,172 | 13,893 | 11,723 | 9,424 | 8,315 | 7,872 | 7,435 | 6,994 |
| Borrowings | 1,282 | 1,592 | 1,541 | 1,732 | 1,796 | 1,340 | 1,369 | 1,378 | 1,280 | 1,280 | 1,284 | 1,291 |
| Provisions | 800 | 847 | 856 | 874 | 892 | 914 | 936 | 959 | 983 | 1,007 | 1,032 | 1,058 |
| Total Current Liabilities | 3,909 | 9,737 | 22,008 | 18,693 | 18,860 | 16,147 | 14,028 | 11,761 | 10,578 | 10,159 | 9,751 | 9,343 |
| Non-Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Trade \& Other Payables | 39 | 39 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 |
| Borrowings | 10,911 | 12,319 | 13,558 | 13,326 | 13,030 | 13,190 | 13,321 | 13,443 | 12,163 | 10,883 | 9,599 | 8,308 |
| Provisions | 303 | 471 | 462 | 507 | 532 | 571 | 607 | 647 | 687 | 731 | 776 | 823 |
| Other Non-Current Liabilities | 0 | 4 | (2) | 0 | (2) | (2) | (3) | (3) | (4) | (4) | (5) | (5) |
| Total Non-Current Liabilities | 11,253 | 12,833 | 14,058 | 13,873 | 13,600 | 13,799 | 13,965 | 14,127 | 12,886 | 11,650 | 10,410 | 9,166 |
| Total Liabilities | 15,162 | 22,570 | 36,066 | 32,566 | 32,460 | 29,946 | 27,993 | 25,888 | 23,464 | 21,809 | 20,161 | 18,509 |
| NET ASSETS | 184,820 | 184,657 | 185,603 | 186,848 | 199,153 | 203,709 | 205,044 | 205,675 | 205,621 | 223,232 | 227,284 | 227,595 |
| EQUITY |  |  |  |  |  |  |  |  |  |  |  |  |
| Accumulated Surplus | 11,817 | 11,654 | 12,355 | 13,600 | 15,099 | 16,402 | 17,737 | 18,269 | 18,215 | 18,548 | 18,634 | 18,945 |
| Asset Revaluation Reserve | 170,990 | 170,990 | 171,235 | 171,235 | 182,041 | 185,294 | 185,294 | 185,393 | 185,393 | 202,671 | 206,637 | 206,637 |
| Other Reserves | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 |
| TOTAL EQUITY | 184,820 | 184,657 | 185,603 | 186,848 | 199,153 | 203,709 | 205,044 | 205,675 | 205,621 | 223,232 | 227,284 | 227,595 |

## ESTIMATED STATEMENT OF CHANGES IN EQUITY

| Year Ended 30 June: | 2016 <br> Actual <br> $\$(000)$ | 2017 <br> Estimate <br> $\$(000)$ | 2018 <br> Plan <br> Year 1 <br> $\$(000)$ | 2019 <br> Plan <br> Year 2 <br> \$(000) | 2020 <br> Plan <br> Year 3 <br> $\$(000)$ | 2021 <br> Plan <br> Year 4 <br> \$(000) | 2022 <br> Plan <br> Year 5 <br> \$(000) | 2023 <br> Plan <br> Year 6 <br> $\$(000)$ | 2024 <br> Plan <br> Year 7 <br> \$(000) | 2025 <br> Plan <br> Year 8 <br> \$(000) | 2026 <br> Plan <br> Year 9 <br> $\$(000)$ | $\begin{gathered} \hline 2027 \\ \text { Plan } \\ \text { Year } 10 \\ \$(000) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACCUMULATED SURPLUS |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at end of previous reporting period <br> Net Result for Year <br> Transfers from Other Reserves | $\begin{array}{r} 8,713 \\ 2,825 \\ 279 \\ \hline \end{array}$ | $\begin{array}{r} 11,817 \\ (163) \\ 0 \\ \hline \end{array}$ | 11,654 701 0 | $\begin{array}{r} 12,355 \\ 1,245 \\ 0 \\ \hline \end{array}$ | $\begin{array}{r} 13,600 \\ 1,499 \\ 0 \\ \hline \end{array}$ | $\begin{array}{r} 15,099 \\ 1,303 \\ 0 \\ \hline \end{array}$ | $\begin{array}{r} 16,402 \\ 1,335 \\ 0 \\ \hline \end{array}$ | $\begin{array}{r} 17,737 \\ 532 \\ 0 \end{array}$ | $\begin{array}{r} 18,269 \\ (54) \end{array}$ | $\begin{array}{r} 18,215 \\ 333 \\ 0 \\ \hline \end{array}$ | $\begin{array}{r} 18,548 \\ 86 \\ 0 \\ \hline \end{array}$ | 18,634 311 |
| Balance at end of period | 11,817 | 11,654 | 12,355 | 13,600 | 15,099 | 16,402 | 17,737 | 18,269 | 18,215 | 18,548 | 18,634 | 18,945 |
| ASSET REVALUATION RESERVE |  |  |  |  |  |  |  |  |  |  |  |  |
| Land | 21,244 | 21,244 | 21,244 | 21,244 | 21,244 | 23,395 | 23,395 | 23,395 | 23,395 | 23,395 | 26,328 | 26,328 |
| Land Improvements | 6,336 | 6,336 | 6,336 | 6,336 | 6,336 | 6,841 | 6,841 | 6,841 | 6,841 | 6,841 | 7,247 | 7,247 |
| Buildings \& Other Strucutures | 771 | 771 | 771 | 771 | 771 | 1,368 | 1,368 | 1,368 | 1,368 | 1,368 | 1,995 | 1,995 |
| Roads, Bridges, Footpaths | 126,828 | 126,828 | 126,828 | 126,828 | 135,421 | 135,421 | 135,421 | 135,421 | 135,421 | 149,450 | 149,450 | 149,450 |
| Stormwater | 3,768 | 3,768 | 3,768 | 3,768 | 4,081 | 4,081 | 4,081 | 4,081 | 4,081 | 4,525 | 4,525 | 4,525 |
| CWMS | 10,141 | 10,141 | 10,141 | 10,141 | 12,041 | 12,041 | 12,041 | 12,041 | 12,041 | 14,846 | 14,846 | 14,846 |
| Plant \& Equipment | 1,336 | 1,336 | 1,567 | 1,567 | 1,567 | 1,567 | 1,567 | 1,656 | 1,656 | 1,656 | 1,656 | 1,656 |
| Furniture \& Fittings | 362 | 362 | 376 | 376 | 376 | 376 | 376 | 386 | 386 | 386 | 386 | 386 |
| Library Books | 204 | 204 | 204 | 204 | 204 | 204 | 204 | 204 | 204 | 204 | 204 | 204 |
| WIP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Balance at end of period | 170,990 | 170,990 | 171,235 | 171,235 | 182,041 | 185,294 | 185,294 | 185,393 | 185,393 | 202,671 | 206,637 | 206,637 |
| OTHER RESERVES <br> Balance at end of previous reporting period |  |  | 2,013 |  | 2,013 |  | 2,013 | 2,013 |  |  | 2,013 | 2,013 |
| Transfers from Accumulated Surplus |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Transfers to Accumulated Surplus | (279) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Balance at end of period | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 | 2,013 |
| TOTAL EQUITY AT END OF REPORTING PERIOD | 184,820 | 184,657 | 185,603 | 186,848 | 199,153 | 203,709 | 205,044 | 205,675 | 205,621 | 223,232 | 227,284 | 227,595 |

## ESTIMATED CASH FLOW STATEMENT

| Year Ended 30 June: | $2016$ <br> Actual $\$(000)$ | $2017$ <br> Estimate $\$(000)$ | $\begin{gathered} 2018 \\ \text { Plan } \\ \text { Year } 1 \\ \$(000) \end{gathered}$ | 2019 <br> Plan <br> Year 2 <br> \$(000) | $\begin{gathered} \hline 2020 \\ \text { Plan } \\ \text { Year } 3 \\ \$(000) \\ \hline \end{gathered}$ | 2021 <br> Plan <br> Year 4 <br> \$(000) | 2022 <br> Plan <br> Year 5 <br> \$(000) | $\begin{gathered} \hline 2023 \\ \text { Plan } \\ \text { Year } 6 \\ \$(000) \\ \hline \end{gathered}$ | $2024$ <br> Plan <br> Year 7 $\$(000)$ | 2025 <br> Plan <br> Year 8 <br> \$(000) | $\begin{gathered} \hline 2026 \\ \text { Plan } \\ \text { Year } 9 \\ \$(000) \\ \hline \end{gathered}$ | 2027 Plan Year 10 $\$(000)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |  |  |  |  |  |  |  |  |
| Receipts |  |  |  |  |  |  |  |  |  |  |  |  |
| Rates | 8,944 | 9,273 | 9,487 | 6,706 | 10,370 | 8,448 | 8,833 | 9,084 | 10,619 | 11,667 | 12,052 | 12,449 |
| Statutory Charges | 207 | 206 | 217 | 221 | 226 | 231 | 236 | 241 | 248 | 255 | 262 | 269 |
| User Charges | 1,165 | 1,460 | 1,180 | 1,258 | 1,587 | 1,644 | 1,671 | 1,771 | 1,800 | 1,897 | 1,934 | 2,049 |
| Grants, subsidies, contributions | 1,997 | 3,139 | 4,613 | 5,181 | 5,232 | 5,291 | 5,352 | 4,514 | 3,678 | 3,744 | 3,811 | 3,880 |
| Investment Income | 28 | 21 | 106 | 196 | 149 | 207 | 272 | 300 | 346 | 296 | 380 | 463 |
| Reimbursements | 606 | 600 | 518 | 528 | 538 | 552 | 566 | 580 | 595 | 610 | 625 | 641 |
| Payments in Advance | 0 |  | 18,000 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Income | 1,093 | 2,050 | 2,051 | 2,052 | 2,053 | 2,054 | 2,055 | 2,056 | 2,057 | 2,058 | 2,059 | 2,060 |
| Payments |  |  |  |  |  |  |  |  |  |  |  |  |
| Employee costs | $(4,541)$ | $(4,600)$ | $(4,852)$ | $(4,933)$ | $(5,117)$ | $(5,280)$ | $(5,470)$ | $(5,660)$ | $(5,860)$ | $(6,065)$ | $(6,278)$ | $(6,499)$ |
| Materials, contracts \& other expenses | $(6,889)$ | $(7,114)$ | $(6,482)$ | $(7,045)$ | $(6,938)$ | $(7,196)$ | $(7,284)$ | $(7,467)$ | $(7,609)$ | $(7,777)$ | $(7,936)$ | $(8,109)$ |
| Finance Costs | (645) | (724) | (658) | (693) | (707) | (714) | (718) | (721) | (726) | (667) | (610) | (552) |
| Net Cash provided by (or used in) Operating Activities | 1,965 | 4,311 | 24,180 | 3,471 | 7,393 | 5,237 | 5,513 | 4,698 | 5,148 | 6,018 | 6,299 | 6,651 |
| CASH FLOWS FROM INVESTING A <br> Receipts | TIVITIES |  |  |  |  |  |  |  |  |  |  |  |
| Amounts Specifically for New/Upgraded Assets | 3,777 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sale of Renewed/Replaced Assets | 100 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sale of Surplus Assets Payments | 88 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Expenditure on <br> Renewal/Replacement of Assets | $(1,565)$ | (338) | $(3,918)$ | $(4,394)$ | $(5,959)$ | $(3,425)$ | $(4,605)$ | $(3,679)$ | $(4,553)$ | $(2,839)$ | $(3,140)$ | $(3,240)$ |
| Expenditure on New/Upgraded Assets | $(3,426)$ | $(6,102)$ | $(19,800)$ | (200) | (210) | (210) | (510) | (220) | (220) | (220) | (220) | (250) |
| Net Cash Provided by (or used in) Investing Activities | $(1,026)$ | $(6,440)$ | $(23,718)$ | $(4,594)$ | $(6,169)$ | $(3,635)$ | $(5,115)$ | $(3,899)$ | $(4,773)$ | $(3,059)$ | $(3,360)$ | $(3,490)$ |



UNIFORM PRESENTATION OF FINANCES

| Year Ended 30 June: | 2016 <br> Actual <br> $\$(000)$ | $2017$ <br> Estimate $\$(000)$ | 2018 <br> Plan <br> Year 1 <br> \$(000) | 2019 <br> Plan <br> Year 2 <br> \$(000) | 2020 <br> Plan <br> Year 3 <br> \$(000) | 2021 <br> Plan <br> Year 4 <br> $\$(000)$ | 2022 <br> Plan <br> Year 5 <br> \$(000) | 2023 <br> Plan <br> Year 6 <br> $\$(000)$ | 2024 <br> Plan <br> Year 7 <br> \$(000) | $2025$ <br> Plan <br> Year 8 <br> $\$(000)$ | $2026$ <br> Plan <br> Year 9 <br> \$(000) | 2027 <br> Plan <br> Year 10 <br> $\$(000)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues <br> less Operating Expenses | $\begin{aligned} & 12,905 \\ & 15,856 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 16,421 \\ & 16,584 \end{aligned}$ | $\begin{aligned} & 18,190 \\ & 17,489 \end{aligned}$ | $\begin{aligned} & 19,552 \\ & 18,307 \end{aligned}$ | $\begin{aligned} & \hline 20,192 \\ & 18,693 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 20,716 \\ & 19,413 \end{aligned}$ | $\begin{aligned} & 21,228 \\ & 19,893 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 20,888 \\ & 20,356 \\ & \hline \end{aligned}$ | $\begin{aligned} & 20,512 \\ & 20,566 \\ & \hline \end{aligned}$ | $\begin{aligned} & 21,022 \\ & 20,689 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 21,619 \\ & 21,533 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 22,309 \\ & 21,998 \\ & \hline \end{aligned}$ |
| Operating Surplus/(Deficit) before Capital Amounts | $(2,951)$ | (163) | 701 | 1,245 | 1,499 | 1,303 | 1,335 | 532 | (54) | 333 | 86 | 311 |
| Less: Net Outlays on Existing Assets <br> Capital Expenditure on Renewal/Replacement of Existing Assets less Depreciation, Amortisation \& Impairment less Proceeds from Sale of Replaced Assets | $\begin{array}{r} 1,565 \\ 4,438 \\ 100 \end{array}$ | $\begin{array}{r} 338 \\ 4,406 \\ 0 \end{array}$ | $\begin{array}{r} 3,918 \\ 5,195 \\ 0 \end{array}$ | $\begin{array}{r} 4,394 \\ 5,720 \\ 0 \end{array}$ | $\begin{array}{r} 5,959 \\ 5,807 \\ 0 \end{array}$ | $\begin{array}{r} 3,425 \\ 6,195 \\ 0 \end{array}$ | $\begin{array}{r} 4,605 \\ 6,336 \\ 0 \end{array}$ | $\begin{array}{r} 3,679 \\ 6,448 \\ 0 \end{array}$ | $\begin{array}{r} 4,553 \\ 6,295 \\ 0 \end{array}$ | $\begin{array}{r} 2,839 \\ 6,108 \\ 0 \end{array}$ | $\begin{array}{r} 3,140 \\ 6,630 \\ 0 \end{array}$ | $\begin{array}{r} 3,240 \\ 6,759 \\ 0 \end{array}$ |
|  | $(2,973)$ | $(4,068)$ | $(1,277)$ | $(1,326)$ | 152 | $(2,770)$ | $(1,731)$ | $(2,769)$ | $(1,742)$ | $(3,269)$ | $(3,490)$ | $(3,519)$ |
| Less: Net Outlays on New and Upgraded Assets <br> Capital Expenditure on New/Upgraded <br> Assets <br> less Amounts Specifically for New/Upgraded Assets less Proceeds from Sale of Surplus Assets | $\begin{array}{r} 3,425 \\ 3,777 \\ 87 \end{array}$ | $\begin{array}{r} 6,102 \\ 0 \\ 0 \end{array}$ | $\begin{array}{r} 19,800 \\ 18,000 \\ 0 \end{array}$ | $\begin{array}{r} 200 \\ 0 \\ 0 \end{array}$ | 210 0 0 | 210 0 0 | $\begin{array}{r} 510 \\ 0 \\ 0 \end{array}$ | 220 0 0 | $\begin{array}{r} 220 \\ 0 \\ 0 \end{array}$ | 220 0 0 | 220 0 0 | 250 0 0 |
|  | (439) | 6,102 | 1,800 | 200 | 210 | 210 | 510 | 220 | 220 | 220 | 220 | 250 |
| Net Lending / (Borrowing) for Financial Year | 461 | $(2,197)$ | 178 | 2,371 | 1,137 | 3,863 | 2,556 | 3,081 | 1,468 | 3,382 | 3,356 | 3,580 |

## Appendix B: Financial Indicators

## OPERATING SURPLUS/(DEFICIT)

This ratio indicates the difference between day-to-day income and expenses for the particular financial year.


TARGET: To achieve a decreasing budget operating deficit and the achievement of an Operating Breakeven Position, or better, over a ten year period.
Target 1 - Operating Surplus greater than $(\$ 2,500,000)$
Target 2 - Operating Breakeven

## OPERATING SURPLUS RATIO

This ratio indicates by what percentage does the major controllable income source vary from day to day expenses.

Operating Surplus Ratio


TARGET: To achieve an Operating Surplus Ratio of $0 \%$ within 10 years

NET FINANCIAL LIABILITIES
This ratio indicates what is owed to others less money held, invested or owed to the Authority.


TARGET: Council's level of Net Financial Liabilities is no greater than its Annual Operating Revenue and not less than zero.

## NET FINANCIAL LIABILITIES RATIO

This ratio indicates how significant the net amount owed is compared with income.


TARGET: Net Financial Liabilities Ratio is greater than zero but less than $100 \%$ of total Operating Revenue.

## INTEREST COVER RATIO

This ratio indicates how much income is used in paying interest on borrowings


TARGET: Net Interest is greater than $0 \%$ and less than $10 \%$ of Operating Revenue

## ASSET SUSTAINABILITY RATIO

This ratio indicates whether assets are being replaced at the rate they are wearing out
Asset Sustainability Ratio


TARGET: Capital outlays on renewing/replacing assets net of proceeds from sale of replaced assets is greater than $90 \%$ but less than $110 \%$ of depreciation over a rolling 3 year period.

## ASSET CONSUMPTION RATIO

This ratio indicates the average proportion of 'as new condition' left in assets.
Asset Consumption Ratio


TARGET: The average proportion of 'as new condition' left in assets is greater than 40\% and less than $80 \%$.

